

## Terms & Conditions of IP Pilot Referral Program

**Patent-Pilot GmbH** ("We") offers existing customers ("Referrer" or "You") the opportunity to participate in its referral program (the "Program"). These terms constitute the entire agreement between Referrers, Peers and Patent-Pilot GmbH concerning their use of the Program. Patent-Pilot GmbH reserves the right to disqualify any Referrers and/or Peers from participation in the Program at any time at its sole discretion, including without limitation if he/she does not comply with any of these Terms and Conditions.

### **(I) How the Program Works**

#### **(A) Program Participation**

1. To participate in the Program, Referrers should visit [www.ip-pilot.com/en/referral-program/](http://www.ip-pilot.com/en/referral-program/) and fill out the form to refer a Peer to the Program.
2. Individuals who receive a referral via a Referrer are "Peers" (or, singly, a "Peer"). An "Eligible" Referrer who is fully compliant with these Terms and Conditions may receive a "Reward" for every "Successful Referral" (all terms in quotes to be understood as defined below).
3. By participating in the Program, a Referrer confirms that he or she has his/her Peer's prior consent to provide their contact information to Patent-Pilot GmbH.

#### **(B) Eligible Referrer**

- 1) To be "Eligible," a Referrer must:
  - a) Be an existing customer of Patent-Pilot GmbH or be an employee of an entity that is an existing customer of Patent-Pilot GmbH.

#### **(C) Making a Referral**

1. When registering for the Program, Referrers must use the same email address that is registered with their existing IP Pilot user account.
2. Once a Referrer refers a Peer, he/she will be provided with a confirmation email, and will be contacted if a Successful Referral is made by the referred Peer.
3. Referrers cannot refer themselves or colleagues working in the same entity as they are.

#### **(D) Successful Referrals**

- 1) "Successful Referral" means that all the following conditions are met:
  - a) The Peer completed the purchase of at least a Standard subscription to IP Pilot Patents (valued from 2,000€);
  - b) The Peer had not previously subscribed to Patent-Pilot (or currently IP Pilot) or made a 14-days trial.
- 2) Only one Successful Referral can be earned for each Peer unless otherwise allowed by IP Pilot. Any additional or subsequent purchases made by a Peer will not be considered Successful Referrals and thus not be entitled to the benefits of Successful Referrals.

## **(E) Earning Rewards**

1. Referrer shall receive one (1) Reward in the form and value determined by Patent-Pilot GmbH for each verified and unique Successful Referral generated by Referrer.
2. For each Successful Referral, Referrer/Referrer's entity (or the entity where the Referrer is currently employed) shall receive a reward in the form of an extended duration of its current active firm-wide subscription.
3. The duration of the subscription extension depends on the size of the entity which the Referrer refers to Patent-Pilot GmbH. The firm size or size category is estimated based on the number of IP Professionals. The reward calculation is as follows:
  1. 1-5 IP professionals = 1 month of free subscription as a reward
  2. 6-10 IP professionals = 2 months of free subscription as a reward
  3. 11-20 IP professionals = 3 months of free subscription as a reward
  4. 21- 35 IP professionals = 4 months of free subscription as a reward
  5. 36-50 IP professionals = 5 months of free subscription as a reward
  6. 51-100+ IP professionals = 6 months of free subscription as a reward
4. When a Peer successfully completes the purchase of at least a Standard subscription to IP Pilot Patents (valued from 2,000€), the Peer/Peer's entity shall receive 3 months of subscription on top of its newly purchased subscription.
5. Rewards have no monetary value and may not be redeemed for cash. Rewards are not transferable and may not be auctioned, traded, bartered, or sold.

## **(F) Verified Successful Referrals**

1. Rewards are subject to verification. Patent-Pilot GmbH may delay a Reward for the purposes of investigation.
2. Patent-Pilot GmbH may also refuse to verify and process any transaction Patent-Pilot GmbH deems, in its sole discretion, to be fraudulent, suspicious, in violation of these Terms and Conditions, or believes will impose potential liability on Patent-Pilot GmbH or any of their respective officers, directors, employees, representatives and agents.

## **(II) Privacy**

1. Referrers may participate in the Program made available by Patent-Pilot GmbH in order to refer their Peers to Patent-Pilot GmbH as potential new Patent-Pilot GmbH customers. To do this, Referrers must necessarily submit personal information about themselves and their Peers, including their name and email address information, so that Patent-Pilot GmbH can send communications to the Peers on the Referrers' behalf. The personal information will be collected, processed and used in accordance with Patent-Pilot GmbH's Data Privacy Policy, which can be found at [www.ip-pilot.com/en/admin/data-privacy-policy/](http://www.ip-pilot.com/en/admin/data-privacy-policy/). Referrers understand that, in addition to the initial communications to Peers, Patent-Pilot GmbH may also use the personal information to send to Peers additional follow-up communications on behalf of the Referrers to encourage or remind the Peers to schedule a demo. The personal information may also be used by Patent-Pilot GmbH to contact Referrers with regard

to their participation in the Program. The personal information will not be used by Patent-Pilot GmbH for marketing or promotional communication.

2. The Peer has the option to stop receiving all communications from Patent-Pilot GmbH by explicating informing this intent to Patent-Pilot GmbH.

### **(III) Liability**

- 1) By participating in the Program, Referrers agree to:
  - a) Be bound by these Terms and Conditions, the decisions of Patent-Pilot GmbH, and the Data Privacy Statement of Patent-Pilot GmbH;
  - b) Defend, indemnify, release and hold harmless Patent-Pilot GmbH, together with their respective officers, directors, employees, representatives and agents including, without limitation, from any and all claims, actions, demands, damages, losses, liabilities, costs or expenses caused by, arising out of, in connection with, or related to Referrers' participation in the Program (including, without limitation, any property loss, damage, personal injury or death caused to any person(s) and/or the awarding, receipt and/or use or misuse of the Program or any Reward)
- 2) Patent-Pilot GmbH reserves the right to modify or amend these Terms and Conditions at any time and/or the methods through which Rewards are earned.
- 3) Patent-Pilot GmbH reserves the right to amend or terminate the Program at any time, for any reason.